

At 4:32 pm Motion to enter Executive Session to discuss personnel issue.

By Councilor Kelly; Seconded by Councilor Moore

Roll call: Councilors Armstrong, Kelly, Gibbs, Ensel, Moore

(All voted in the affirmative)

(Councilor McFarlin absent)

Returned at 4:43 pm

Returned from Executive Session discussed personnel issue involving one particular person. No action was taken during Executive Session.

**FINANCE AND BUDGET COMMITTEE
OCTOBER 17, 2019
CITY OF PLATTSBURGH COMMON COUNCIL CHAMBERS
MINUTES
4:30PM**

Roll Call: Chair Councilor Kelly, Councilor Moore, Mayor Read

Others Present: Councilors Armstrong, Gibbs, Ensel and McFarlin (*arrived after Roll Call at 4:52pm*)

Absent: None

1. REPORTS FROM DEPARTMENT REPRESENTATIVES AND DISCUSSION WITH COUNCILORS:

- 1. Council will hold 2020 Budget Sessions with Finance and Budget.

Chamberlain Richard Marks gave budget narrative for Finance and report is made part of the minutes of this meeting.

City Chamberlain Richard Marks reported on 2019 Year to date. Report made part of the minutes of this meeting.

2. AGENDA ITEMS BROUGHT FORWARD FROM DEPARTMENTS TO BE APPROVED BY COMMITTEE AND RECOMMENDED TO COUNCIL:

- 1. Request from Lake Forest Senior Living Community Inc. for a “Right of Entry Property License Agreement” to enter City of Plattsburgh property located on Ohio Avenue and Nevada Oval adjacent to the property owned by Lake Forest to perform Vegetation Maintenance Work. The intent is to create window views of the lake while avoiding clear cutting and also avoiding removing any trees which may cause erosion of the lake shore area, banks, or impact the structural integrity of the rail lines.

- 2. Request from the City Chamberlain to increase the appropriations in the 2019 General and Sewer Fund budgets by \$40,000.00 and \$42,000.00, respectively, for the unbudgeted costs for downtown

professional services related to the DRI developments and the upgrade of the collapsed sanitary sewer line behind the Plattsburgh City Court.

3. Request from Director of Community Development Matthew Miller that the Asbestos Abatement and Demolition of the former Glens Falls National Bank and Trust Building project be awarded to Dan’s Hauling & Demo, Inc., P.O. Box 409, Wynantskill, NY 12198 in the amount of \$218,110.

4. Request from Environmental Manager Jon Ruff that Common Council agrees to and authorizes the execution of the attached 9/18/19 construction services proposal from CDM Smith. Funding will be from Capital Project H8130.66.

5. THE MAYOR HANDS DOWN THE APPOINTMENT OF REGINALD CARTER AS A REGULAR MEMBER TO THE PLANNING BOARD TO COMPLETE THE BALANCE OF AN UNEXPIRED TERM TO BEGIN ON OCTOBER 18, 2019 AND EXPIRING DECEMBER 31, 2022.

6. Request from the City Chamberlain to create capital project H5110.71, Court Street Parking Lot, to appropriate funding for the City’s \$64,000 cost contribution to enhance the Clinton County Government center parking lot per agreement entered into by the Mayor as authorized by the Common Council on September 26th, 2019.

7. Request from the City Chamberlain to create capital project H5110.72, Green Street Demolition, to appropriate funding the asbestos abatement and demolition of the buildings at the site as authorized by Common Council resolution on October 3rd, 2019.

By Councilor Kelly; Seconded by Councilor Moore
Discussion: Yes

Mayor Read mentioned Community Development office is making steps towards demolition, creating new parking, County parking lot is being developed. Estimated Parking related expenses including Broad Street, Pavone lot, County lot will end up costing City around 1 million dollars plus or minus. Do have the offsetting grant from the “FRB” (Financial Restructuring Board) for most of that and when you divide that by about 290 spots in total expected which is a cost per spot of around \$3,000 - \$3,500 which is less than half the bench marks used for parking costs. You’ve done an incredible job of doing this in a cost effective manner and the taxpayers of the city are going to be essentially insulated from these costs.

(RC) Roll call: Chair Councilor Kelly, Councilor Moore, Mayor Read
(All voted in the affirmative)

3. OLD BUSINESS: None

4. NEW BUSINESS: None

Motion to Adjourn by Councilor Kelly; Seconded by Councilor Moore
(RC) Roll call: Chair Councilor Kelly, Councilor Moore, Mayor Read
(All voted in the affirmative)

MEETING ADJOURNED: 5:22 pm



Richard A. Marks
City Chamberlain

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Date: 10/15/2019

To: Common Council

From: Richard Marks

Subject: Budget Reports

1. Analyze the positives and negatives of implementing the 2020 budget.

2019 has been a better year for the Finance/Data Processing functions due to three factors – 1. The move to City Hall has been settled, correcting errors made in the set-up of the cramped/noisy customer service area, as well as, resolving the personnel disruptions occurring during 2018 & 2019; 2. The elimination of all the manual, off-the-books, accounting systems and the dated processes that didn't utilize the City's business system and its various features; 3. The completion of the right-staffing process for the efficiency of the business functions of the City's Finance Office.

Those three factors have provided for working better within the 2019 budget than the office was able to do in 2018 and will provide the stability to work within the 2020 budget figures provided with a modest .5% increase in both functions, primarily in the over-time budget lines.

The 2019 projected payroll will be at or less than budgeted from operating within the personnel positions necessary to establish a more efficient transaction handling and record keeping process for both disciplines of the budget, albeit, with the need for unbudgeted temporary payroll costs of \$6,125.98, for the absence and unexpected resignation of a staff employee. Without getting into the many details, the City is now better positioned than ever to handle the high volumes of financial transactions and extensive record keeping requirements due to the personnel changes in 2018 and 2019 with the related on-the-job training for providing more efficient transaction and reporting handling, while completing the 2018 year-end reporting requirements sooner than any year within the last 15 years.

2. Compare the 2019 budget to the Mayor's Budget for 2020

- What are the increases and decreases in general operational expenditures/revenue (if applicable)? The total budget increase for Finance & Data Processing is \$4,218.00 or .5% higher than the 2019 revised budget. The budget increases are in Regular and Over-time Payroll by \$12,443.00 for the combined increase in over-time of \$11,197.00 and in regular payroll for \$1,246.00. The over-time is higher due to the time required to deal with customer service related issues that carry-over at the end of the daily counter schedule and for other times during the year that compliance reporting requires additional time, as well as, the increase in regular pay due to longevity increases projected to happen in 2020 required under the union contract – no union increases have been budgeted. There is an increase in Data Processing Contracted Services of \$6,750.00 for the planned software addition through Tyler Technologies of the Socrata feature at \$16,000 annually net of \$9,250.00 in a carry-forward budget revision for the balance to be paid for the Tyler Technologies on-line gateway. The Socrata feature was included in the Mayor's budget, but the Council has changed to an OpenGov feature at \$18,000.00 annually, which will require a Council level 2020 budget increase of \$2,000.00. Last are the remaining budget decreases of a total \$14,975.00 for: a decrease in Postage costs of \$2,500.00 from efficiencies gained through the mailing function software/hardware upgrade noted in last year's budget narrative that took advantage of a lower common postage rate for all 1st class invoice mailings during 2019; a decrease of \$5,000.00 in Non-payroll Compensation for two fewer family level health care buy-outs; a decrease of \$1,275.00 in Finance Contracted Services in reduced paper recycling costs; and a decrease of \$6,200.00 in Temporary Payroll not planned for 2020.

- Explain the impact of each of the above on operations/services. How will these changes affect your department's ability to carry out operations/provide services? As discussed above, with the correct level of properly trained personnel with a net regular and over-time payroll cost increase of \$12,443.00 over the 2019 budget, with the majority related to over-time to satisfy customer and compliance requirements, the City is better positioned than before to handle high volumes of transactions and extensive record keeping requirements because of this change. The additional staff position introduced last year and continued this year provides utility billing and customer service support lost through a position elimination required in March of 2009. That back-office support position had to be eliminated as an exchange for an additional front-office customer service position, as there were only three front office counter positions, and the requirements of the back-office, higher level positions to cover the customer service counter work during lunches and other absences created an environment uncondusive to accomplishing any of the tasks without serious amounts of over-time. That position elimination created a shortage in general support for the back-office set of functions that has finally been recovered today. The other cost increases/decreases from the 2019 budget level will allow for normal operations and services to be provided as they are merely increases and savings that have been planned due to normal cost budgeting for expected requirements.
 - One issue that requires immediate attention that may change the Data Processing Contracted Services budget in either direction is the obsolescence of the mail inserting machine used for mailing 10,000 utility invoices each month. The machine would cost \$1,300.00 to purchase eliminating the annual lease payments of \$6,752.00, but the machine has been phased-out by the manufacturer for support and parts, requiring servicing not supported by the manufacturer and parts supplied through cannibalization from scrapped equipment stocks. In addition, a feature not supported by the current machine is the ability to scan the current invoice stock recognizing a bar code that triggers the inserting of multiple part invoices into the same pre-sorted 1st class envelope within a single invoice run keeping the postage cost consistent with all single-part invoice mailings. The scanning feature would save roughly 3 hours of hand-sorting/separating of the current invoice runs in order to either manually insert 4, 5, 6, 7, 8 and 9 part invoice mailings or to stop and set another job on the machine to insert the 2 and 3 part invoice inserts that the machine currently handles. The suggestion has been made to purchase the machine for the \$1,300.00 buy-out price, thereby saving the annual lease cost of \$6,752.00. Then, supplement the hand-sorting cost, running \$3,955.07 annually at the current AFSCME Typist rate, through an addition to Temporary Payroll at \$14.38 per hour, the current, expired, 6/30/2018 AFSCME pay rate for a Clerk, plus FICA, NYS Retirement and Workers' Compensation, totaling 17.05% benefit additions, for a temporary labor cost of \$16.83 per hour, making for an additional annual labor cost of \$2,625.48. The alternative is to lease an up-to-date machine supported by the manufacturer for \$6,664.00 annually that handles the sorting options and would save on any hand-sorting labor of either \$3,955.07 or the reduced additional labor cost of \$2,625.48.
- Analyze personnel/payroll increases or decreases as they impact the budget and departmental services. As noted above, and hoping not to be redundant, with the personnel addition of one staff member in 2019 that continues in 2020 with the net regular and over-time payroll cost increase of \$12,443.00 above the 2019 revised budget, the City is better positioned than before to handle the high volumes of transactions and extensive record keeping requirements, and has been able to dedicate more high level time to higher level accounting and finance functions that suffered previously from clerical tasks working their way up the position ladder. As well, the higher level positions now have more time to not only concentrate on the higher level work requirements, but are also able to devote more time to projects that provide efficiencies in work flow and modernization of the City's systems not only for its staff but for its customers, which make for seeing measured improvements over a period of months or years in the future instead the normal course of improvements for the City being measured in decades in the past.
 - One such improvement focused on in 2019 was the seemingly endless project of developing a City gateway for handling direct update for on-line credit card and e-Check payments through the City's web site, in addition to providing for, auto-pay customer set-up for recurring ACH debit transactions for monthly utility account payments. This project has been completed as of a month ago and is ready for deployment, but is waiting for the Tyler Technologies hosting site to take the training environment version of the gateway feature and apply it to the City's live environment. We believe, it is expected to be deployed before the end of 2019.



General Fund	2018 ACTUAL	2019 ORIG BUD	2019 REVISED BUD	2019 ACTUAL	2019 PROJECTION	2020 Council	PCT CHANGE
11310000 Finance							
11310000 1100	289,837.56	301,933.00	301,933.00	234,080.89	301,933.00	303,369.00	.5%
11310000 1200	13,762.92	3,019.00	2,658.00	6,963.72	2,658.00	9,101.00	242.4%
11310000 1300	0.00	1,600.00	1,600.00	1,527.97	0.00	0.00	-100.0%
11310000 1400	4,425.23	4,373.00	4,373.00	2,806.61	4,373.00	1,219.00	-72.1%
11310000 1500	29,130.45	0.00	0.00	0.00	0.00	0.00	0.0%
11310000 2200	13,559.00	0.00	0.00	0.00	0.00	0.00	0.0%
11310000 4350	3,876.03	3,200.00	3,200.00	2,243.12	3,200.00	3,200.00	0.0%
11310000 4414	8,178.23	9,874.00	9,874.00	8,702.52	9,874.00	9,874.00	0.0%
11310000 4430	6,191.07	10,200.00	11,474.70	11,364.05	11,224.70	10,200.00	-11.1%
11310000 4431	2,111.41	4,570.00	4,570.00	3,795.11	4,570.00	4,570.00	0.0%
11310000 4440	7,607.68	5,700.00	5,700.00	5,688.80	5,700.00	5,700.00	0.0%
11310000 4470	5,436.10	5,050.00	5,050.00	1,446.69	5,050.00	5,050.00	0.0%
TOTAL Finance	384,115.68	-347,919.00	-350,432.70	278,619.28	348,582.70	352,283.00	.5%
11680000 Central Data Processing							
11680000 1100	197,274.68	224,646.00	224,646.00	151,158.97	224,646.00	224,456.00	-.1%
11680000 1200	13,694.10	2,249.00	1,980.00	4,409.16	1,980.00	6,734.00	240.1%
11680000 1300	0.00	4,600.00	4,600.00	4,598.01	0.00	0.00	-100.0%
11680000 1400	3,746.00	5,627.00	5,627.00	1,881.75	5,627.00	3,781.00	-32.8%
11680000 4350	9,493.27	10,925.00	10,925.00	7,659.31	10,925.00	10,925.00	0.0%
11680000 4414	3,938.59	4,789.00	4,789.00	4,236.23	4,789.00	4,789.00	0.0%
11680000 4430	141,356.94	135,895.00	122,345.00	122,314.44	145,145.00	129,095.00	5.5%
11680000 4431	1,298.88	2,450.00	2,450.00	1,136.70	2,450.00	2,450.00	0.0%
11680000 4440	1,060.00	1,500.00	24,300.00	23,100.00	1,500.00	24,300.00	0.0%
11680000 4450	2,325.00	0.00	0.00	0.00	0.00	0.00	0.0%
11680000 4470	52,094.65	56,000.00	56,000.00	54,440.25	56,000.00	53,500.00	-4.5%
TOTAL Central Data Processing	426,282.11	444,081.00	457,662.00	374,934.82	453,062.00	460,030.00	.5%
TOTAL General Fund	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%
TOTAL REVENUE	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%
TOTAL EXPENSE	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%
GRAND TOTAL	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%

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City of Plattsburgh
Finance & Data Processing Department Costs
For Period Ended December 31, 2020

Finance Budget:

Regular Payroll	See employee detail schedule		\$ 303,369
Overtime Pay	3% of payroll estimated usage		9,101
Non-Pay Comp.	2 health insurance buyouts - 24.38%		1,219
Office supplies	Envelopes, pens & other general supplies		3,200
Telephone	Ten total phone extensions and dedicated lines		9,874
Contract Services	Building rent & charge-backs from MLD	-	
	Burke Group - GASB 75 report for 2019	7,000	
	Cathedral Corp. property tax invoice printing & files	2,000	
	Shred-Ex - document & records shredding	1,200	
	Annual domain fee for City of Plattsburgh-NY.Gov	-	
		<u>10,200</u>	
Printing & Copying	Symquest managed printing contract	2,920	
	Tyler Technologies - printed stock	500	
	Printing supplies other (receipt ribbons, etc)	700	
	Printing paper (colored paper for forms)	450	
		<u>4,570</u>	
Fees for Services	Munistat - annual SEC reporting	3,500	
	Filing, title search & legal fees - foreclosures	2,000	
	Merchant services fees	200	
		<u>5,700</u>	
Postage	Mailing A/P payments & general correspondence	2,000	
	Mail notices for delinquent taxes and utilities	1,600	
	Cathedral Corp - property tax invoice postage	1,450	
		<u>5,050</u>	
Operating expenses			<u><u>\$ 352,283</u></u>

Data Processing Budget:

Regular Payroll	See employee detail schedule		\$ 224,456
Overtime Pay	3% of payroll estimated usage		6,734
Non-Pay Comp.	2 health insurance buyouts @ 75.62%		3,781
Office supplies	Widow & return envelopes & perforated paper for utility invoicing		10,925
Telephone	Five total phone extensions and dedicated lines		4,789
Contract Services	Tyler Technologies - Munis software & hosting	116,910	
	Building rent & charge-backs from MLD	-	
	Glens Falls National - lockbox fees - moved to fees		
	Mail Finance - annual leases mail handling equip.	10,850	
	Northeast Mailing - bulk mailer software renewal	1,095	
	TAG Solutions - endpoint virus software	240	
		<u>129,095</u>	
Printing & Copying	Symquest managed printing contract plus supplies		2,450
Fees for Services	Glens Falls National - lockbox fees - moved fr svcs	22,800	
	Mail handling equipment servicing	1,500	
		<u>24,300</u>	
Postage	Pre-sorted first class mail permit fees for all invoices & notices		<u>53,500</u>
Operating expenses			<u><u>\$ 460,030</u></u>

Total Finance and Data Processing \$ 812,313



General Fund	2018 ACTUAL	2019 ORIG BUD	2019 REVISED BUD	2019 ACTUAL	2019 PROJECTION	2020 Council	PCT CHANGE
11310000 Finance							
11310000 1100 Reg Pay	289,837.56	301,933.00	301,933.00	234,080.89	301,933.00	303,369.00	.5%
11310000 1200 O/T Pay	13,762.92	3,019.00	2,658.00	6,963.72	2,658.00	9,101.00	242.4%
11310000 1300 Temp Pay	.00	.00	1,600.00	1,527.97	.00	.00	-100.0%
11310000 1400 NonPay Com	4,425.23	4,373.00	4,373.00	2,806.61	4,373.00	1,219.00	-72.1%
11310000 1500 Sepr Pay	29,130.45	.00	.00	.00	.00	.00	.0%
11310000 2200 Off Equip	13,559.00	.00	.00	.00	.00	.00	.0%
11310000 4350 Off Supls	3,876.03	3,200.00	3,200.00	2,243.12	3,200.00	3,200.00	.0%
11310000 4414 Telephone	8,178.23	9,874.00	9,874.00	8,702.32	9,874.00	9,874.00	.0%
11310000 4430 Contr Serv	6,191.07	10,200.00	11,474.70	11,364.05	11,224.70	10,200.00	-11.1%
11310000 4431 Prnt/Copy	2,111.41	4,570.00	4,570.00	3,795.11	4,570.00	4,570.00	.0%
11310000 4440 Fees Serv	7,607.68	5,700.00	5,700.00	5,688.80	5,700.00	5,700.00	.0%
11310000 4470 Postage	5,436.10	5,050.00	5,050.00	1,446.69	5,050.00	5,050.00	.0%
TOTAL Finance	384,115.68	347,919.00	350,432.70	278,619.28	348,582.70	352,283.00	.5%
11680000 Central Data Processing							
11680000 1100 Reg Pay	197,274.68	224,646.00	224,646.00	151,158.97	224,646.00	224,456.00	-.1%
11680000 1200 O/T Pay	13,694.10	2,249.00	1,980.00	4,409.16	1,980.00	6,734.00	240.1%
11680000 1300 Temp Pay	.00	.00	4,600.00	4,598.01	.00	.00	-100.0%
11680000 1400 NonPay Com	3,746.00	5,627.00	5,627.00	1,881.75	5,627.00	3,781.00	-32.8%
11680000 4350 Off Supls	9,493.27	10,925.00	10,925.00	7,659.31	10,925.00	10,925.00	.0%
11680000 4414 Telephone	3,938.59	4,789.00	4,789.00	4,236.23	4,789.00	4,789.00	.0%
11680000 4430 Contr Serv	141,356.94	135,895.00	122,345.00	122,314.44	145,145.00	129,095.00	5.5%
11680000 4431 Prnt/Copy	1,298.88	2,450.00	2,450.00	1,136.70	2,450.00	2,450.00	.0%
11680000 4440 Fees Serv	1,060.00	1,500.00	24,300.00	23,100.00	1,500.00	24,300.00	.0%
11680000 4450 Repr Equip	2,325.00	.00	.00	.00	.00	.00	.0%
11680000 4470 Postage	52,094.65	56,000.00	56,000.00	54,440.25	56,000.00	53,500.00	-4.5%
TOTAL Central Data Processing	426,282.11	444,081.00	457,662.00	374,934.82	453,062.00	460,030.00	.5%
TOTAL General Fund	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%
TOTAL REVENUE	.00	.00	.00	.00	.00	.00	.0%
TOTAL EXPENSE	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%
GRAND TOTAL	810,397.79	792,000.00	808,094.70	653,554.10	801,644.70	812,313.00	.5%

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PROJECTION: 20201 2020 City of Plattsburgh Budget

FOR PERIOD 99

ACCOUNTS FOR: UNDEFINED PROJECT	2018 ACTUAL	2019 ORIG BUD	2019 REVISED BUD	2020 Requested	2020 Mayor	2020 Council	COMMENT
19010000 8000	346,373.00	333,801.00	333,801.00	334,000.00	334,000.00	316,310.00	
19015000 8000	1,322,648.00	1,401,580.00	1,401,580.00	1,402,000.00	1,402,000.00	1,639,675.00	-5.2%
29010000 8000	52,062.00	48,205.00	48,205.00	48,000.00	48,000.00	45,458.00	16.9%
39010000 8000	3,872.00	3,896.58	3,896.58	8,800.00	8,800.00	8,334.00	-5.7%
49010000 8000	171,991.00	174,258.60	174,258.60	174,000.00	174,000.00	164,785.00	138.6%
59010120 8000	123,193.00	121,830.32	121,830.32	122,000.00	122,000.00	115,539.00	-5.4%
59010130 8000	141,305.00	141,897.32	141,897.32	142,000.00	142,000.00	134,480.00	-5.2%
69010000 8000	66,500.00	67,532.27	67,532.27	68,000.00	68,000.00	64,399.00	-4.6%
M9010000 8000	364,515.00	328,570.40	328,570.40	328,570.00	328,570.00	311,168.00	-5.3%
TOTAL UNDEFINED PROJECT	2,592,459.00	2,621,571.49	2,621,571.49	2,627,370.00	2,627,370.00	2,800,148.00	10.6% > 2019
TOTAL REVENUE	.00	.00	.00	.00	.00	.00	
TOTAL EXPENSE	2,592,459.00	2,621,571.49	2,621,571.49	2,627,370.00	2,627,370.00	2,800,148.00	
GRAND TOTAL	2,592,459.00	2,621,571.49	2,621,571.49	2,627,370.00	2,627,370.00	2,800,148.00	

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PROJECTION: 20201 2020 City of Plattsburgh Budget

ACCOUNTS FOR: UNDEFINED PROJECT	2018 ACTUAL	2019 ORIG BUD	2019 REVISED BUD	2020 Requested	2020 Mayor	2020 Council	COMMENT
19060000 8000 Health Ins	4,315,923.16	4,469,587.00	4,459,587.00	4,603,675.00	4,603,675.00	4,459,587.00	
29060000 8000 Health Ins	24,023.62	14,225.00	24,225.00	14,652.00	14,652.00	24,225.00	
39060000 8000 Health Ins	9,896.00	10,345.00	10,345.00	10,655.00	10,655.00	10,345.00	
49060000 8000 Health Ins	409,739.90	433,646.00	433,646.00	446,655.00	446,655.00	433,646.00	
59060120 8000 Health Ins	291,461.84	285,935.00	285,935.00	294,513.00	294,513.00	285,935.00	
59060130 8000 Health Ins	390,221.01	387,548.00	387,548.00	399,174.00	399,174.00	387,548.00	
69060000 8000 Health Ins	126,796.04	129,315.00	129,315.00	133,194.00	133,194.00	129,315.00	
M9060000 8000 Health Ins	905,702.01	883,868.00	883,868.00	910,385.00	910,385.00	883,868.00	
TOTAL UNDEFINED PROJECT	6,473,763.58	6,614,469.00	6,614,469.00	6,812,903.00	6,812,903.00	6,614,469.00	0% > 2019
TOTAL REVENUE	.00	.00	.00	.00	.00	.00	
TOTAL EXPENSE	6,473,763.58	6,614,469.00	6,614,469.00	6,812,903.00	6,812,903.00	6,614,469.00	2.2% > 2018
GRAND TOTAL	6,473,763.58	6,614,469.00	6,614,469.00	6,812,903.00	6,812,903.00	6,614,469.00	

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